



Sway Maker Redirecting Rejection

Sonny Rookstone

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Knowing how to handle rejection and not taking it personal is simple. Knowing how to take the momentum of those rejections and redirecting them into a sale is what makes you a Sway Maker. Armed with the data of hundreds of surveys taken from network marketing executives, you'll learn how to apply the Sway Maker system to over 50 rejections. Nearly 100 real life responses to these rejections teach you to be more versatile in the sales arena and in your personal life. In this book, you'll learn: 57 of the most common sales rejections 14 ways to answer each of these rejects (Sleight of Mouth Patterns) 7 Rejections where each of the Sleight of Mouth Patterns are used 5 Accelerated Change Technique Conversational Patterns Cold Reading Techniques to guide them further toward your goals How many opportunities have you missed being shut down by rejections? How much money has your business lost because you weren't conversationally equipped? Is it worth reading this book to stop the financial hemorrhaging due to untapped opportunities? Stop being torn down by rejection and start building up a bullet proof client base! Soon to be released in the Sway Maker Series: Profitable Body Language Mastering Rapport Detecting Deception

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