

# Maslow's Hierarchy of Needs: Understand the true foundations of human motivation

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This book is a practical and accessible guide to understanding and implementing Maslow's Hierarchy of Needs, providing you with the essential information and saving time. In 50 minutes you will be able to:

- \* Understand the five different levels of needs experienced by all humans
- \* Adapt your marketing strategies to satisfy as many of those needs as possible
- \* Turn your target market into loyal customers

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